

0.0%

+ 13.5%

+ 5.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

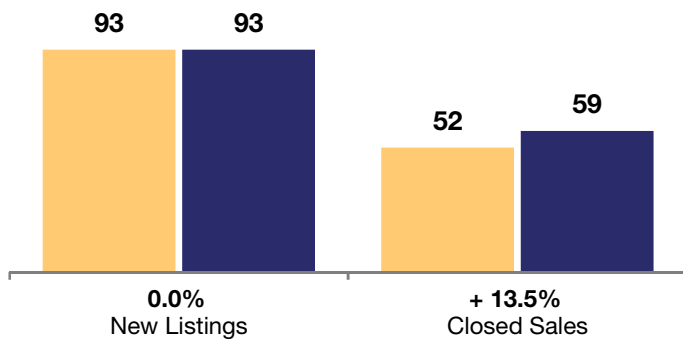
Inside the Beltline

	January			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	93	93	0.0%	93	93	0.0%
Closed Sales	52	59	+ 13.5%	52	59	+ 13.5%
Median Sales Price*	\$361,838	\$380,000	+ 5.0%	\$361,838	\$380,000	+ 5.0%
Average Sales Price*	\$407,152	\$481,758	+ 18.3%	\$407,152	\$481,758	+ 18.3%
Total Dollar Volume (in millions)*	\$21.2	\$28.4	+ 34.3%	\$21.2	\$28.4	+ 34.3%
Percent of Original List Price Received*	97.6%	96.4%	- 1.2%	97.6%	96.4%	- 1.2%
Percent of List Price Received*	98.3%	98.3%	0.0%	98.3%	98.3%	0.0%
Days on Market Until Sale	41	48	+ 17.1%	41	48	+ 17.1%
Inventory of Homes for Sale	231	231	0.0%	--	--	--
Months Supply of Inventory	3.0	2.7	- 10.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

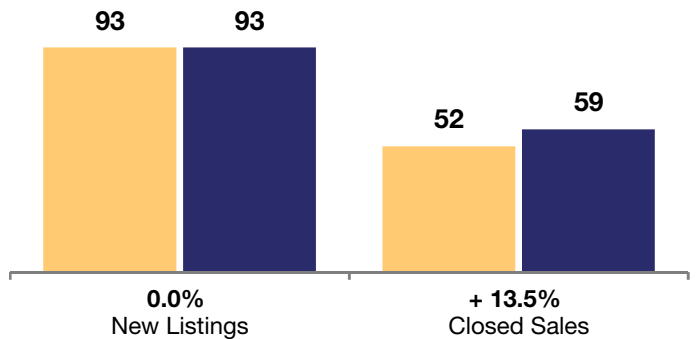
January

2016 2017

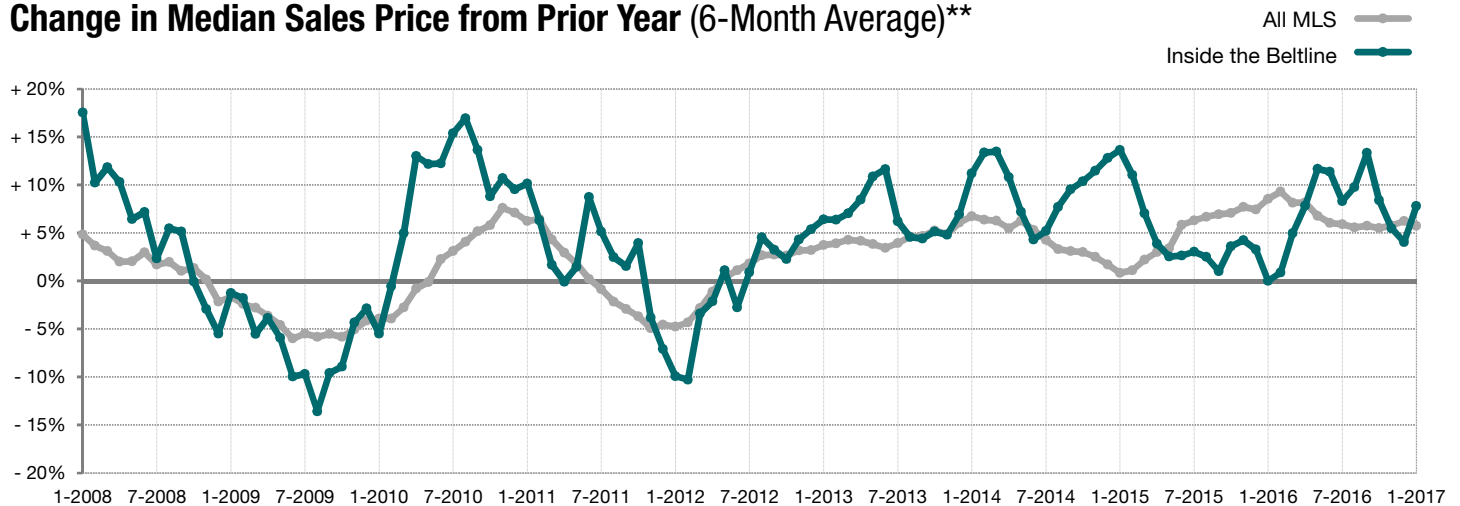


Year to Date

2016 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2017. All data from Triangle Multiple Listing Service, Inc.. | Powered by ShowingTime 10K.