

**+ 42.5%**

Change in  
New Listings

**+ 3.8%**

Change in  
Closed Sales

**+ 6.9%**

Change in  
Median Sales Price

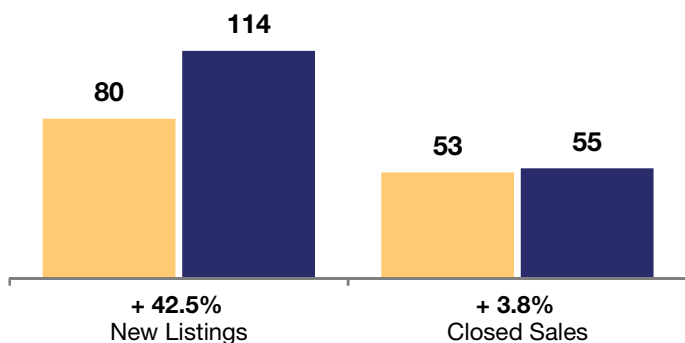
## Inside the Beltline

	February			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	80	114	+ 42.5%	182	207	+ 13.7%
Closed Sales	53	55	+ 3.8%	110	107	- 2.7%
Median Sales Price*	\$305,000	<b>\$326,181</b>	+ 6.9%	\$371,345	<b>\$332,500</b>	- 10.5%
Average Sales Price*	\$383,825	<b>\$342,226</b>	- 10.8%	\$421,924	<b>\$373,779</b>	- 11.4%
Total Dollar Volume (in millions)*	\$20.3	<b>\$18.8</b>	- 7.5%	\$46.4	<b>\$40.0</b>	- 13.8%
Percent of Original List Price Received*	95.7%	<b>96.5%</b>	+ 0.8%	95.7%	<b>97.0%</b>	+ 1.4%
Percent of List Price Received*	97.2%	<b>98.1%</b>	+ 0.9%	97.3%	<b>98.2%</b>	+ 0.9%
Days on Market Until Sale	88	<b>46</b>	- 47.7%	80	<b>43</b>	- 46.3%
Inventory of Homes for Sale	218	<b>221</b>	+ 1.4%	--	--	--
Months Supply of Inventory	2.9	<b>2.8</b>	- 3.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

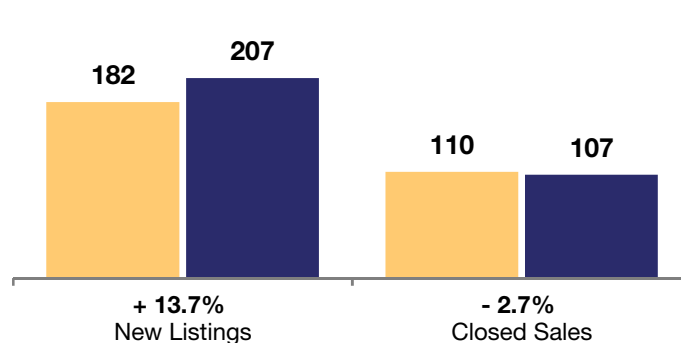
### February

2015 2016

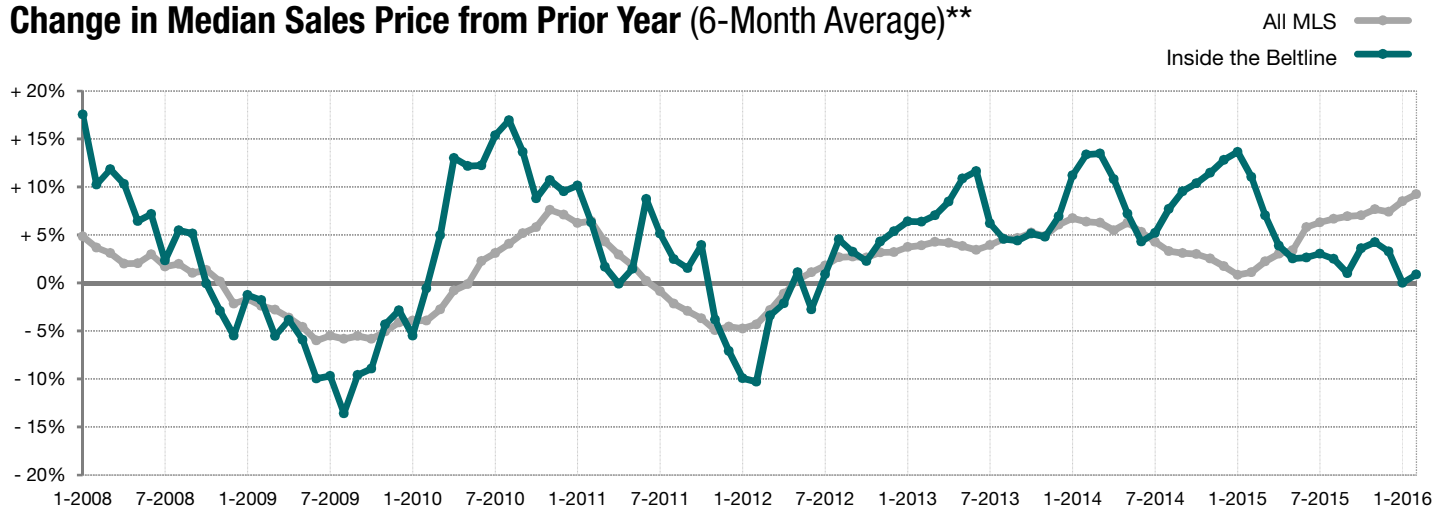


### Year to Date

2015 2016



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 10, 2016. All data from Triangle Multiple Listing Service, Inc.. | Powered by ShowingTime 10K.