

## Inside the Beltline

**- 18.5%**

**0.0%**

**+ 11.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	162	132	- 18.5%	383	357	- 6.8%
Closed Sales	86	86	0.0%	195	204	+ 4.6%
Median Sales Price*	\$475,000	<b>\$527,500</b>	+ 11.1%	\$446,250	<b>\$439,600</b>	- 1.5%
Average Sales Price*	\$529,333	<b>\$608,959</b>	+ 15.0%	\$511,356	<b>\$548,372</b>	+ 7.2%
Total Dollar Volume (in millions)*	\$45.5	<b>\$52.4</b>	+ 15.0%	\$99.7	<b>\$111.9</b>	+ 12.2%
Percent of Original List Price Received*	97.3%	<b>96.9%</b>	- 0.4%	96.9%	<b>96.7%</b>	- 0.2%
Percent of List Price Received*	98.6%	<b>98.4%</b>	- 0.2%	98.3%	<b>98.1%</b>	- 0.2%
Days on Market Until Sale**	37	<b>35</b>	- 5.4%	44	<b>41</b>	- 6.8%
Inventory of Homes for Sale	259	<b>248</b>	- 4.2%	--	--	--
Months Supply of Inventory	3.1	<b>2.9</b>	- 6.5%	--	--	--

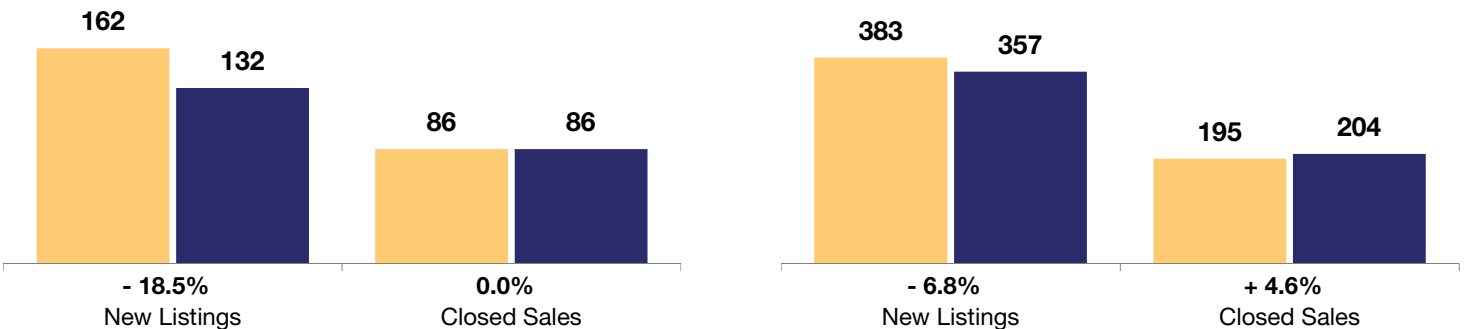
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### March

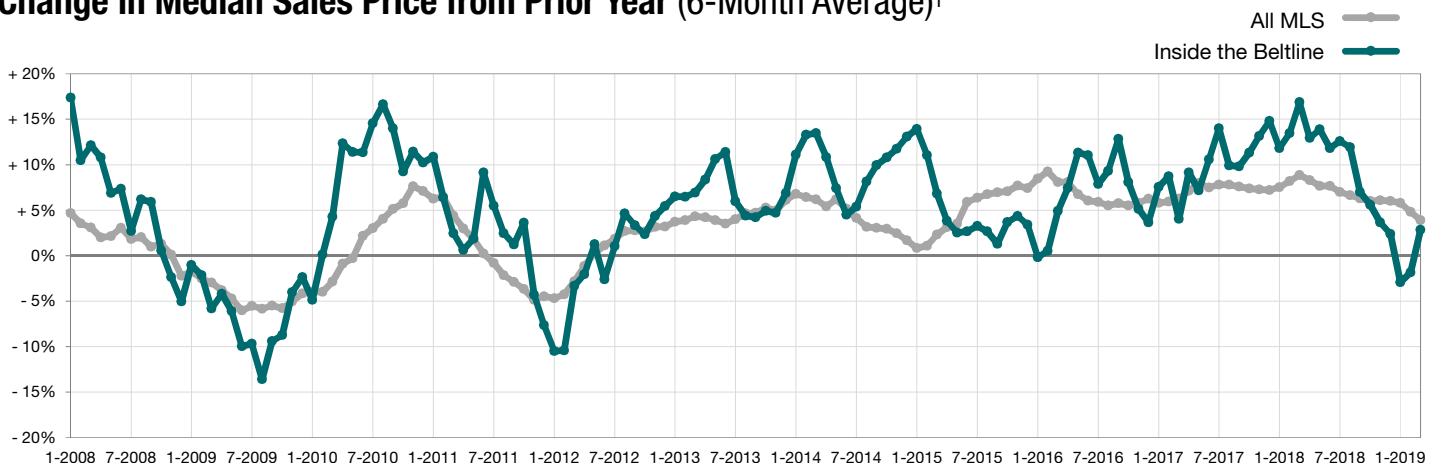
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period