

## Inside the Beltline

**- 9.7%**

Change in  
New Listings

**+ 3.5%**

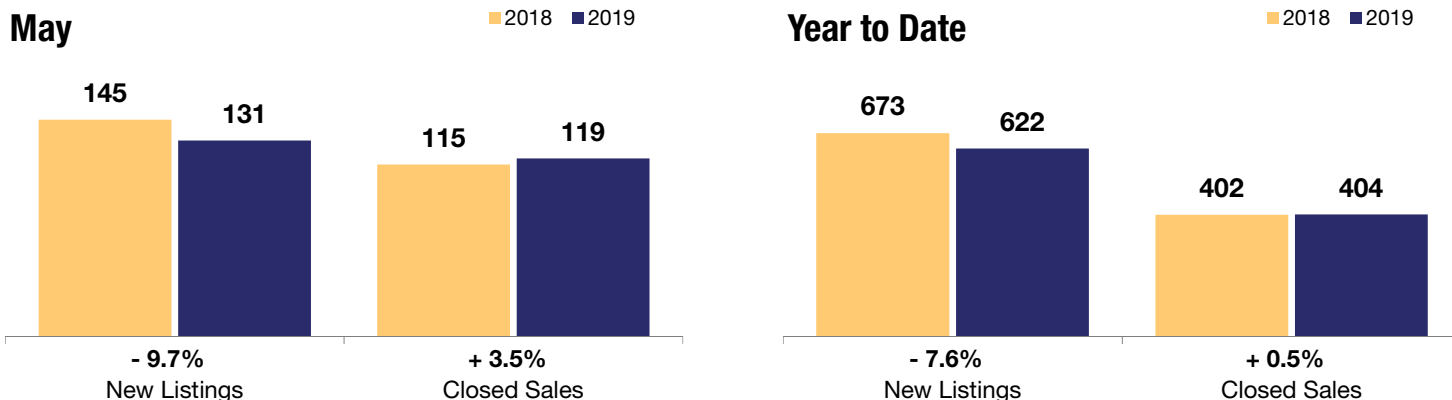
Change in  
Closed Sales

**- 3.0%**

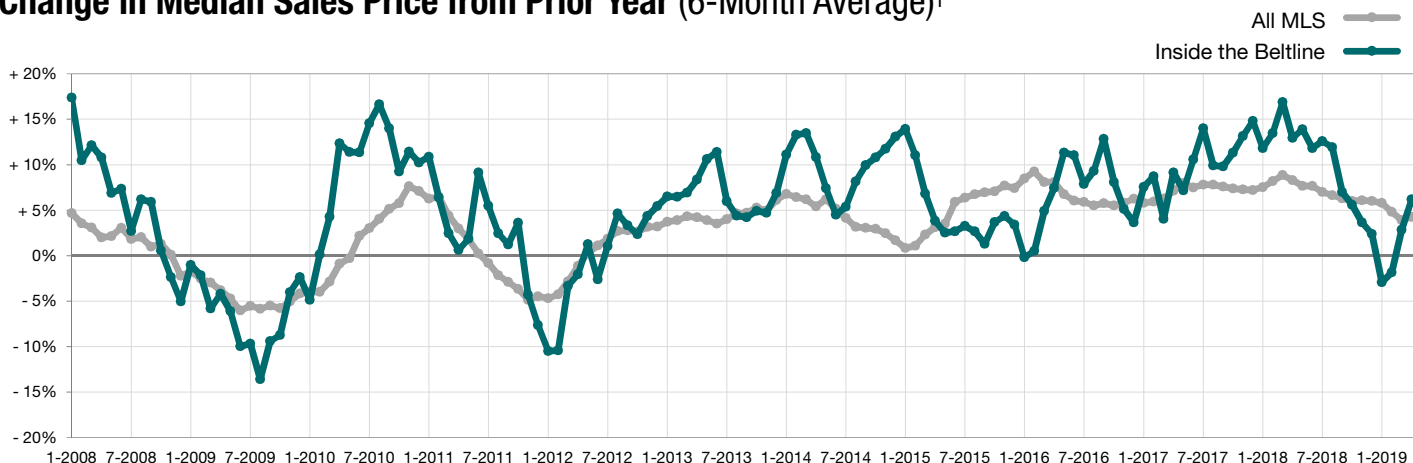
Change in  
Median Sales Price

	May			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	145	131	- 9.7%	673	622	- 7.6%
Closed Sales	115	119	+ 3.5%	402	404	+ 0.5%
Median Sales Price*	\$465,000	<b>\$451,000</b>	- 3.0%	\$459,500	<b>\$488,250</b>	+ 6.3%
Average Sales Price*	\$542,955	<b>\$546,418</b>	+ 0.6%	\$515,589	<b>\$559,654</b>	+ 8.5%
Total Dollar Volume (in millions)*	\$62.4	<b>\$65.0</b>	+ 4.1%	\$207.3	<b>\$226.1</b>	+ 9.1%
Percent of Original List Price Received*	96.8%	<b>97.4%</b>	+ 0.6%	97.2%	<b>97.0%</b>	- 0.2%
Percent of List Price Received*	98.5%	<b>98.8%</b>	+ 0.3%	98.6%	<b>98.5%</b>	- 0.1%
Days on Market Until Sale**	28	<b>32</b>	+ 14.3%	36	<b>40</b>	+ 11.1%
Inventory of Homes for Sale	293	<b>259</b>	- 11.6%	--	--	--
Months Supply of Inventory	3.5	<b>3.1</b>	- 11.4%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period