

Wake Forest

- 17.2%

Change in
New Listings

- 12.2%

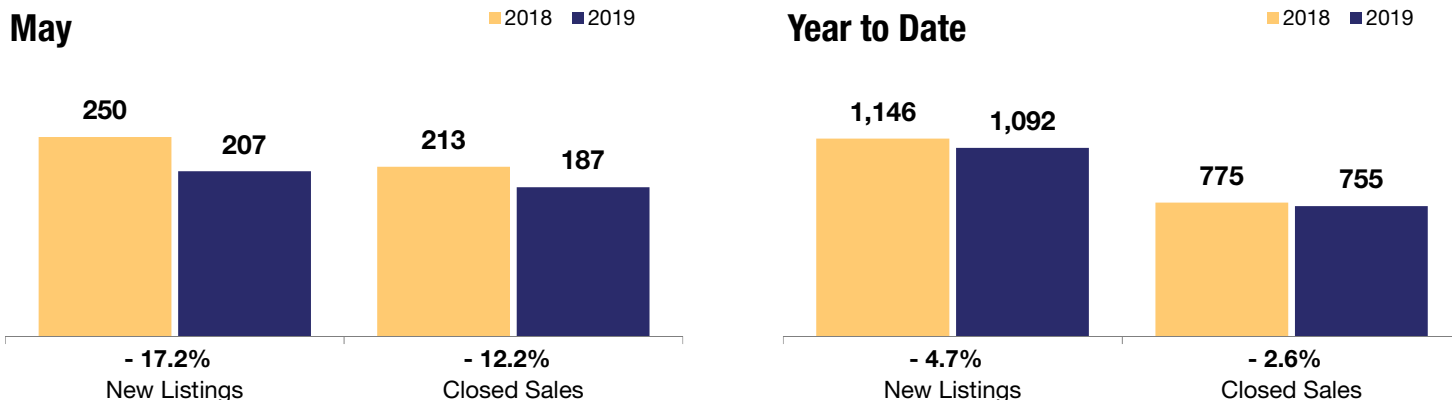
Change in
Closed Sales

+ 4.3%

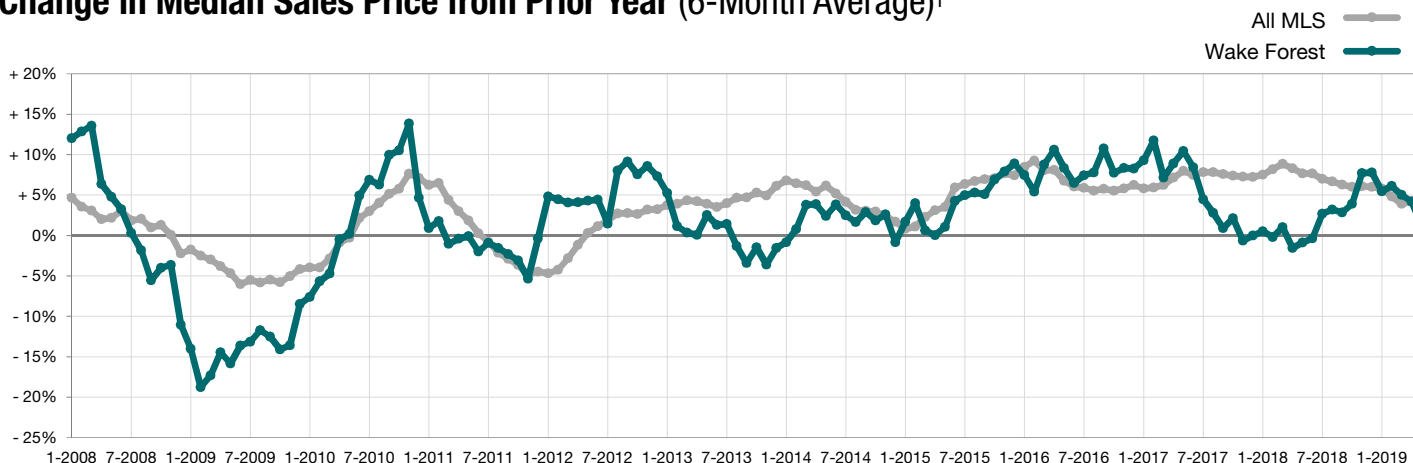
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|--------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| New Listings | 250 | 207 | - 17.2% | 1,146 | 1,092 | - 4.7% |
| Closed Sales | 213 | 187 | - 12.2% | 775 | 755 | - 2.6% |
| Median Sales Price* | \$328,000 | \$342,226 | + 4.3% | \$326,964 | \$330,781 | + 1.2% |
| Average Sales Price* | \$356,843 | \$356,758 | - 0.0% | \$350,882 | \$355,014 | + 1.2% |
| Total Dollar Volume (in millions)* | \$76.0 | \$66.7 | - 12.2% | \$271.9 | \$268.0 | - 1.4% |
| Percent of Original List Price Received* | 98.2% | 98.2% | 0.0% | 98.1% | 97.9% | - 0.2% |
| Percent of List Price Received* | 99.3% | 99.3% | 0.0% | 99.1% | 99.2% | + 0.1% |
| Days on Market Until Sale** | 39 | 26 | - 33.3% | 38 | 36 | - 5.3% |
| Inventory of Homes for Sale | 570 | 498 | - 12.6% | -- | -- | -- |
| Months Supply of Inventory | 3.6 | 3.0 | - 16.7% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period